### Data Driven Decision Making: Beyond The Basics

Brett Frazier Senior Vice President K12 & Higher Ed North America Katie Blot Senior Vice President Blackboard Consulting



## **Higher Education is feeling the** pressure

Pressures on...



**Drives Leadership Focus On...** 

1 – Student Achievement Graduation Rates & Learning Outcomes



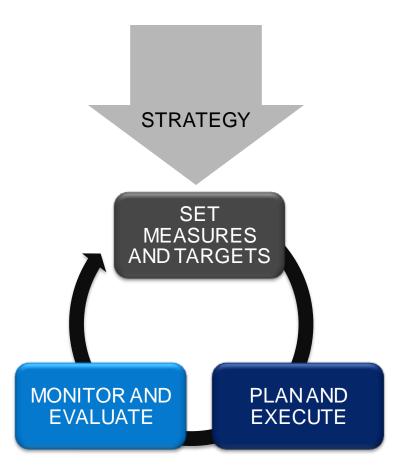
2 - Budget And Funding Derational Efficiencies & Leveraged Investment

### Critical question: How to use data most effectively?

"In years past, data were simply collected and used for basic accounting, or reporting purposes as opposed to driving important decisions to facilitate meaningful change."

Source: Diane Wright, PhD July 2010. Using Data Driven Decision Making in Higher Education: A Pilot Case Study with Implications for Technology Policy

### What we are hearing: Need for a metrics-driven approach



- Provides a measure of progress toward goals
- Facilitates communication between institutional departments
- Maintains accountability
- Timely distribution and use of data

## From the October 4<sup>th</sup> Symposium...

- "How do you bring the technology, process and resources together to affect learning – and harvest the aggregated data that drives micro-level alterations to improve learning outcomes?"
- "What kind of data can be pulled from the LMS to drive best practice adoption? There's lots of support in this room for that kind of best practice sharing."
- "I know less about my technology plan than I do about the roof maintenance on my buildings"

### Our focus today: How can data inform decisions?

1 - Student achievement

2 - Operational efficiency

# Our vision of data-enabled institutions

**Current challenges** 

Data trapped in unintelligible tables in multiple systems

Misaligned data breeds skepticism and confusion

40+ hours request to report delivery timeframe

No way to drill into reports

Expensive super-users

Functional champions managing by instinct

# Our vision of data-enabled institutions

#### **Current challenges**

Data trapped in unintelligible tables in multiple systems

Misaligned data breeds skepticism and confusion

40+ hours request to report delivery timeframe

No way to drill into reports

Expensive super-users

Functional champions managing by instinct

#### **Evolved paradigm**



All systems' data accessible and in simple, understandable terms



Single data source fosters confidence and trust



Right report needed in minutes



View source data and slide-and-dice quickly

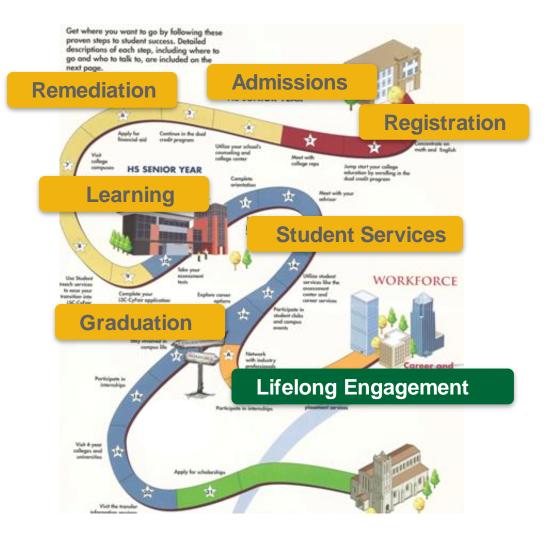


Anyone can generate needed report



Self-service analysis inform decisions of functional champions

# Metrics inform leaders to transform the entire student lifecycle



# **Case Studies**

# Examples of institutions on the leading edge



### Best Practice Case Study #1: SUNY Partnership Balanced Scorecard

BUILDING BLOCKS

EXAMPLE STRATEGIC OBJECTIVES

| Financials                  | Total cost of operations | Cash flow                 | ROI  | Enterprise Level<br>Pricing |
|-----------------------------|--------------------------|---------------------------|--|-----------------------------|
| Teaching &<br>Learning      | Programquality           | Mobile<br>access          | Engaged<br>community                             | Learning<br>Outcomes        |
| Operational<br>Efficiency   | IT integrations          | Helpdesk                  | System performance                               | Technology<br>Roadmap       |
| Relationship<br>Intangibles | Trust                    | Sharing goals & knowledge | Involvement in<br>each others key<br>initiatives | Communication               |

#### Best Practice Case Study #2: Univ. of Maryland Baltimore County



"Now I can ask good questions immediately, find the answers myself and take the level of thinking to a deeper level of thought to get an even more interesting analysis....It makes a big difference in being able to make decisions that are far more data driven."



EDUCAUSE Keynote Address Dr. Freeman Hrabowski UMBC President

### **Starter Questions For Discussion**

Does this resonate?

As it pertains to data-driven decision making, where do you see pockets of innovation happening on campus today?

What is your "nirvana" vision for your institution's access to data (ex. SIS, LMS, other systems)? What does success looks like and why?

# Breakout Structure



# **Two Working Groups**

#### **Student Achievement / Academics**

- Learning outcomes
- Retention & graduation
- Accreditation

#### **Operational Effectiveness / Administrative Services**

- Physical resources
- Financial aid
- Human resource management
- Capital management

# 90 Minutes: Conceive a working plan to evolve your institution

- 1. Document: Current impediments / roadblocks
- 2. Uncover: Who has been effective at overcoming these roadblocks today, and how?
- 3. Capture: What enabling structure people, process or technology are needed to achieve this evolved vision?

### Other relevant points...

There will be...

- 2 co-facilitators per working group
- 1 scribe per working group
- 1 volunteer presenter

## **Working Plan Output**

